

# System + Product Implementation Opportunities The DiMe Seal Overview

# Disclosures

- The Digital Medicine Society (DiMe) pays me
- AOIA has supported the development of this program

# Objectives

Learn about the ways in which standardized evaluation frameworks can enable trust in the digital health software ecosystem

Learn about how the DiMe Seal can be used by physicians and patients to evaluate digital health software

Understand the current state of software evaluation and the complexities of software development for healthcare

# DiMe convenes stakeholders to take action to fix the problems in our complex field





## OUR MISSION:

To advance the safe, effective, and equitable use of digital approaches to **redefine healthcare** and **improve lives**



## OUR VISION:

Better health powered by digital innovation



# How we do it

## DiMe Approach



### **Convene & Collaborate**

DiMe's superpower is convening stakeholders to drive action – not just admire – the problems in our complex field.



### **Build & Lead**

Harnessing the power of many, we create solutions to reduce the activation energy of digital innovation in healthcare.



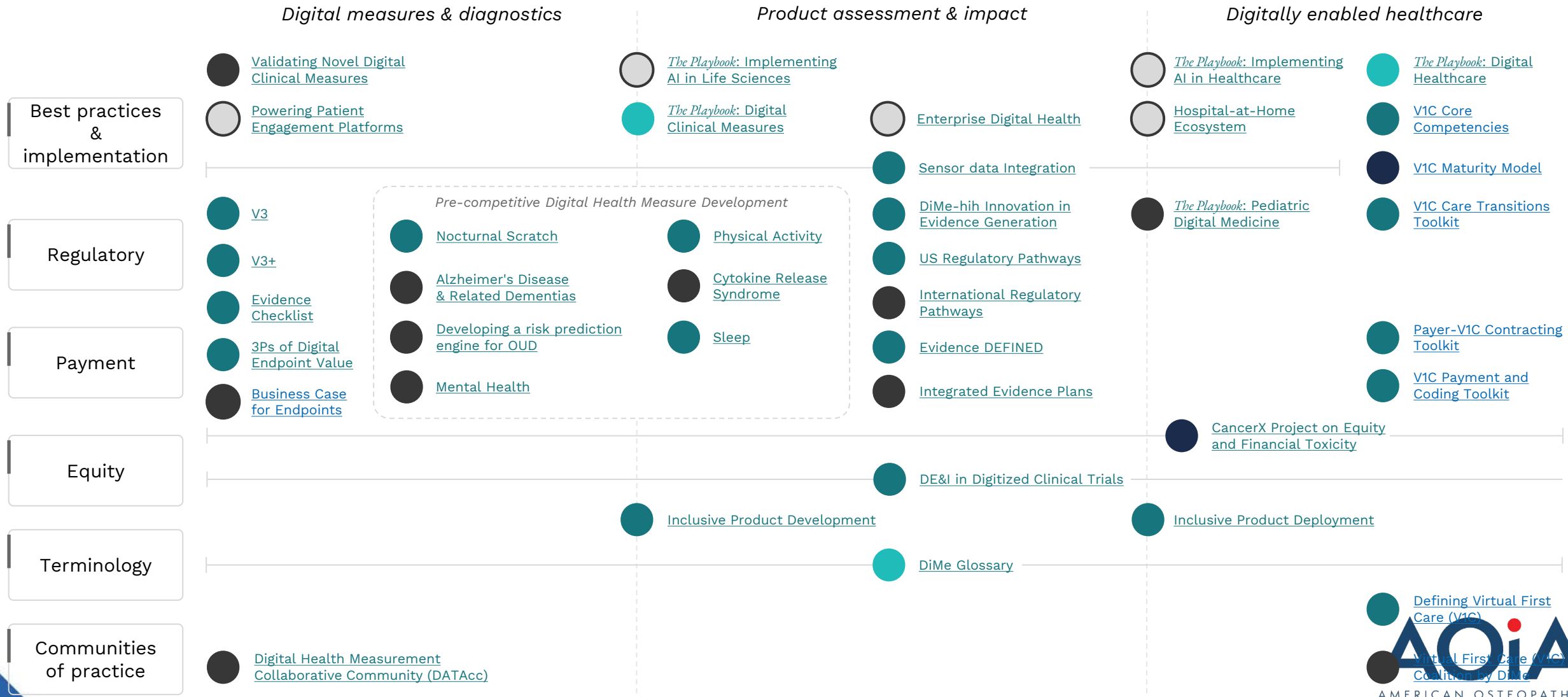
### **Educate & Advise**

Combining insights from our diverse community with best practices from our research, DiMe offers an unparalleled perspective on the digitization of healthcare.

# DiMe project landscape map

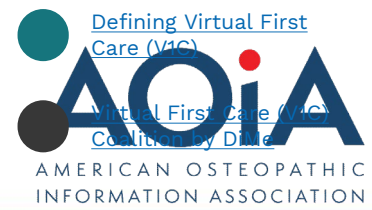
Last updated Sept 16, 2024

● Completed projects    ● Active projects  
○ Living resources        ○ Upcoming projects



*Pre-competitive Digital Health Measure Development*

- Nocturnal Scratch (Completed)
- Alzheimer's Disease & Related Dementias (Active)
- Developing a risk prediction engine for OUD (Active)
- Mental Health (Active)
- Physical Activity (Completed)
- Cytokine Release Syndrome (Active)
- Sleep (Completed)





# Integrated Evidence Plans

for Digital Health Products

Join Integrated Evidence Plans and help streamline the **path to regulatory and commercial success** to optimize health outcomes for the greatest number of patients



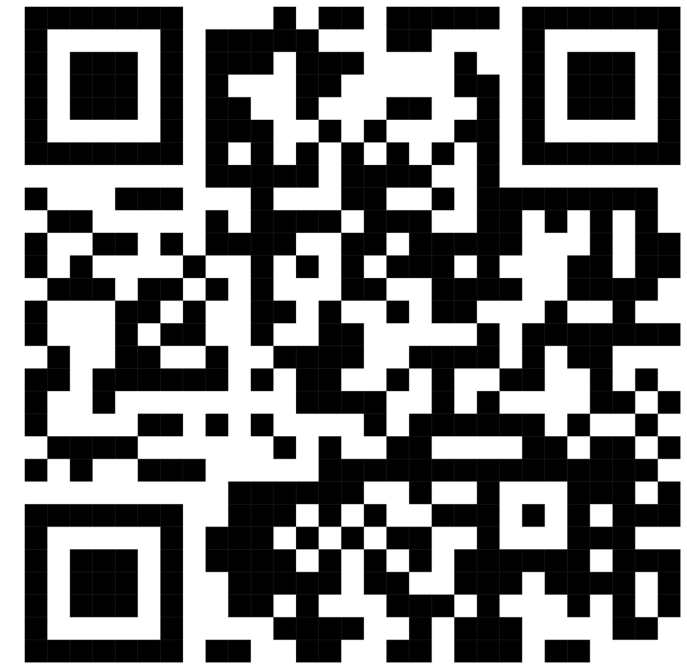


# *The Playbook*

## Pediatric Digital Medicine



Join *The Playbook* to define the unmet **need and market opportunity** for pediatric digital medicine products, **best practices for their development and deployment**, and address the unique ethical considerations accompanying the use of digital medicine products by children.





# DiMe Seal

*A symbol of digital health software products built for quality and trust*



Summer 2024

**CONFIDENTIAL**

# Buyers and end-users are looking for easier ways to evaluate digital health software

99

“We’re still trying to figure out how to discern signal from noise with these digital tools.”

***-SVP at a top U.S. insurance provider***

“This process is so hard for everyone that we’re pushing developers to overpromise and underdeliver.”

***-Head of Digital Innovation at a top health system***

“Our doctors want two things: A way to see what technologies are trustworthy and how to use them.”

***-CMO at a national health advocacy organization***

**30,000+** Digital Health Software Products (DHSPs) on the market

# Developing high-quality, trustworthy products requires a holistic approach

## Informed by leading experts

DiMe has **identified 3 key domains** critical for developing and evaluating DHSPs.

DiMe has been asked by a large number of buyers, end-users, and developers to **define and help implement best practices in these identified domains**, which will become the standard for "what good looks like" for product developers.

Evidence generation

Privacy & security

Usability

Quality &  
Trustworthy  
DHSPs

# Confusion in the digital health software product marketplace

## We've done our homework...

DiMe has identified 100+ guidelines, standards, and certifications for digital health software products (DHSPs), **but no single tool exists to establish that a product is built against these best practices.**

The absence of such a tool **slows down the adoption of valuable digital health technologies and erodes trust** by patients and care providers alike.

1,000+

**Scientific articles** reviewed



47

**Regulatory guidances** examined



112

**Standards and quality programs** assessed



150+

**Industry experts** engaged



## Our goal

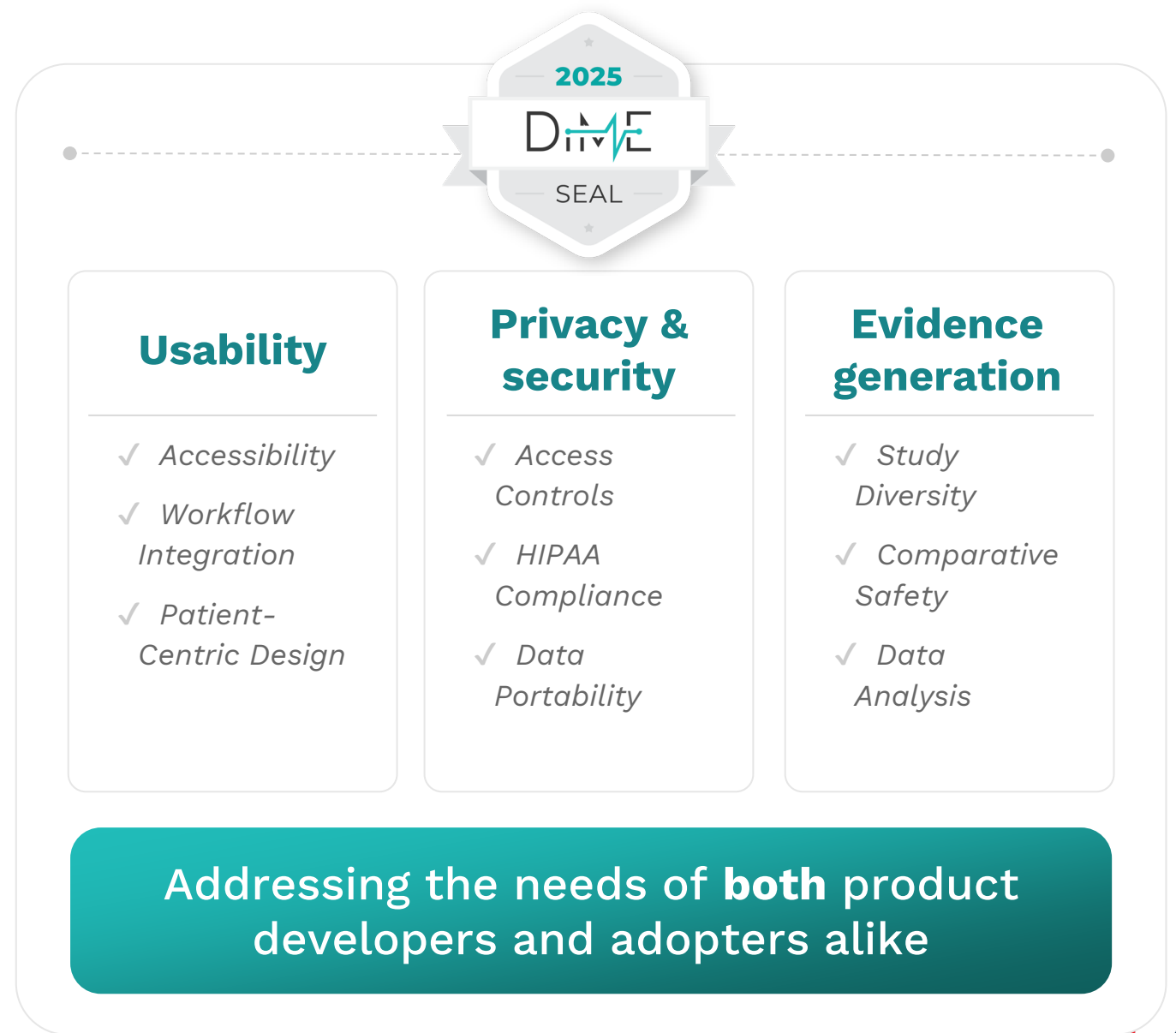
To develop an evidence-based evaluation framework that **cuts across multiple domains of trust and value**, harmonizes best practices, and eases the effective adoption of high-quality, trustworthy digital health software products.



# Introducing DiMe Seal

## The DiMe Seal features:

- **A developer-friendly program** providing an easy way for product developers to attest to the criteria that matters most to **buyers** and **end users**.
- **Dynamic criteria** based on the intended users of the DHSP.
- **No duplication of efforts** with an Evaluation Framework designed to accept industry-standard audits and certifications covering relevant criteria.



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# The DiMe Seal platform



**FDA Product**

**Evidence** ↻  
^ 2 Criteria groups

Evidence generation ✓

Product Impact ⓘ

**Privacy & security** ✓  
^ 5 Criteria groups

Continuous monitoring ✓

Data governance ✓

Education & awareness ✓

Health equity ⓘ

Secure software development lifecycle ✓

**Usability** ↻  
^ 2 Criteria groups

## FDA Product IN PROGRESS

[Edit Product](#)
 [Add Certifications](#)

⚠
Upload 3rd-party certifications or audits to satisfy DiMe Seal criteria

Testing

**Progress**  91% complete as of Friday September 20th, 2024

Evidence	Owner assignments		Criteria status	
Criteria and benchmarks covering the process of producing or gathering data, information, and findings through research, clinical trials, studies, or other methods.	Unassigned	4	<span style="color: #ffc107; font-weight: bold; margin-right: 5px;">●</span> In Progress <span style="float: right;">1</span> <span style="color: #007bff; font-weight: bold; margin-right: 5px;">●</span> Satisfied <span style="float: right;">3</span>	Complete: 3 of 4 <span style="background-color: white; color: #34495e; padding: 5px 10px; border-radius: 5px; display: inline-block; margin-top: 10px;">See details →</span>
	Assigned	0/4	Open: <span style="float: right;">1/4</span>	

Privacy & security	Owner assignments		Criteria status	
Criteria and benchmarks covering fundamental concepts that aim to protect users' data	Complete <span style="color: #20a998; font-weight: bold;">✓</span>			
	ali reed	1	<span style="color: #007bff; font-weight: bold; margin-right: 5px;">●</span> Satisfied <span style="float: right;">15</span>	Complete: 15 of 15
	Cat Cole	1		
	Colby Admin	1		
Unassigned	12			

# Examples from our evaluation protocol

## Criteria

## Example benchmarks\*

### Usability

**Task Efficiency:** The ability of users to achieve key application functionality in an efficient manner

Content can be presented without loss of information or functionality across all common web + mobile resolutions

### Privacy & Security

**Risk Management:** Identifying, prioritizing, managing, and monitoring risks to information systems

NIST Cybersecurity Framework level 4 or above

### Evidence generation

**Study Design:** Set of methods and procedures used to collect and analyze data is appropriate for product claims

Study populations are sufficiently diverse and/or representative of the patients for which the product intends to improve outcomes

*\*Example benchmarks are derived from key SME interviews and an extensive literature review of 100's publications, standards, guidance documents, and other certifications. Click [here](#) to view the full Evaluation Framework Criteria.*

# Defining DHSPs: Which products are eligible?

1. Software applications **built for a general-purpose computing platform** (i.e. not specialized hardware)
2. **Packaged and sold as a standalone product**, an extension to another standalone product, or as a companion to a hardware sensor
3. Intended to be **used for managing, maintaining, or improving health** of individual persons, or the delivery of care

## Patient-facing

Health + Wellness

*Ex: WeightWatchers*

Symptom Tracking

*Ex: Bearable*

Hardware Companions

*Ex: Fitbit App*

## Both

Digital Therapeutics

*Ex: Daylight*

Disease Management

*Ex: Lark Health*

RPM

*Ex: Optimize Health*

## Clinician-facing

Diagnostic Support

*Ex: STATdx*

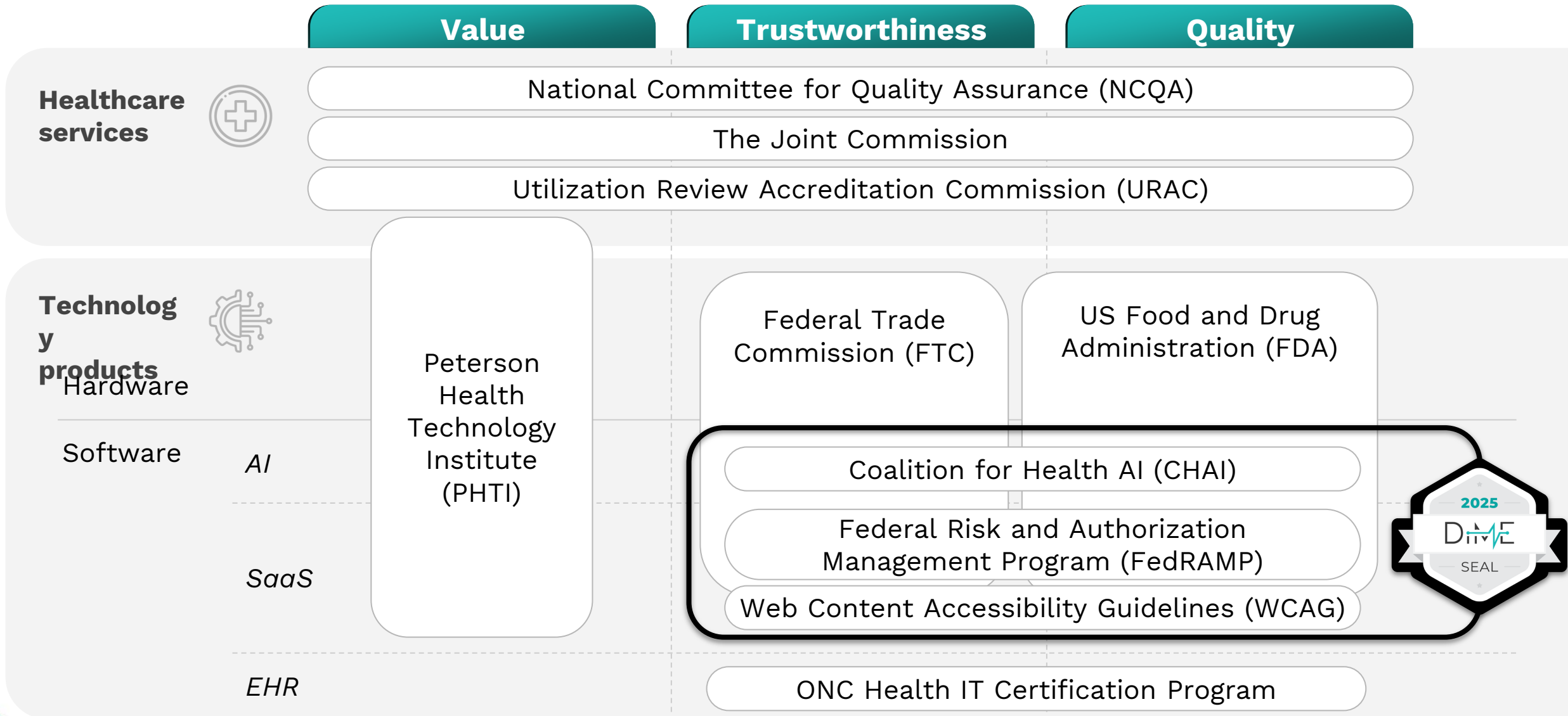
Patient Analytics

*Ex: Clarify Health*

Ambient Scribes

*Ex: Abridge*

# Third party certification landscape



# Why DiMe Seal matters to patients, care providers, and patient advocates

By choosing digital health software products with the DiMe Seal, you are using tools that have been rigorously evaluated for quality, safety, and adherence to industry standards. DiMe Seal benefits you by:



## Empowering informed decisions

DiMe Seal helps you choose tools that are safe, reliable, and trustworthy.



## Fostering trust and reliability

The Dime Seal is a symbol of credibility, demonstrating that the product performs against a comprehensive framework of standards and best practices.



## Enhancing healthcare outcomes

The DiMe Seal ensures that the tools you choose will align with recognized standards and best practices.

# Long-term impact and growth in patient-centered care

DiMe Seal is more than a mark of quality; it's a commitment to ongoing excellence in patient care. By choosing products with the DiMe Seal, you benefit from:



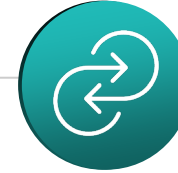
## Expanding access to trusted tools

Products with the DiMe Seal are recognized by healthcare systems and stakeholders as reliable, trustworthy and effective.



## Strengthening the healthcare ecosystem

DiMe Seal fosters the broad adoption of foundational best practices to set a bar of what “good” looks like across the digital health industry.



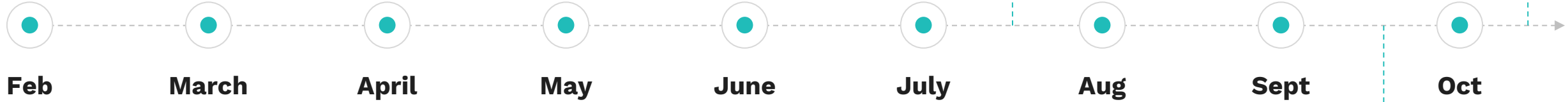
## Continuous improvement and innovation

The annual renewal requirement ensures that products you rely on stay up-to-date with the latest best practices, and improvements that directly benefit your care.

# Timeline to launch



2024



**July:**  
Soft launch


**October:**  
Public launch

**Feb-June:** Gather KOL and SME feedback for Evaluation Framework

**Mar-Apr:** Platform development

**April-Sept:** User testing

**July-Oct:** Soft launch

  
**We are here**

2025

DIME

SEAL

# Thank you.

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# Questions